1993 INVENTORY

V-WEAR 1993												
ITEM	ORIGINAL QTY PURCHASED	%	MSA FORECAST	%	ITEMS ORDERED AS OF 1/20/94	%		ORIGINAL VS MSA FORECAST	ORIGINAL VS ACTUAL	MSA FORECAST VS. ACTUAL	EXCESS INVENTORY	ERNA'S REORDERS
Lipstick Lighter	280,265	38%	100,943	28%	129,273	28%		278%	217%	78%	150,992	
T-shirt	128,339	17%	40,457	11%	51,867	11%		317%	247%	78%	76,472	
Cap	43,193	6%	9,721	3%	12,987	3%		444%	333%	75%	30,206	
Belt Bag	36,900	5%	40,218	11%	54,782	12%		92%	67%	73%	(17,882)	18,232
Men's Tie	15,592	2%	10,365	3%	16,217	3%		150%	96%	64%	(625)	640
Sunglasses (black)	68,210	9%	33,962	10%	39,999	9%		201%	171%	85%	28,211	
Sunglasses (tortoise)	46,500	6%	48,285	14%	54,509	12%		96%	85%	89%	(8,009)	Substitute Black
Bracelet	57,348	8%	20,077	6%	28,261	6%		286%	203%	71%	29,087	
Vest	36,868	5%	18,373	5%	27,744	6%		201%	133%	66%	9,124	
Backpack	14,738	2%	14,130	4%	22,236	5%		104%	66%	64%	(7,498)	7,875
Jacket S	1,055	0%	2,137	1%	3,269	1%		49%	32%	65%	(2,214)	2,309
Jacket M	5,277	1%	6,666	2%	10,289	2%		79%	51%	65%	(5,012)	5,050
Jacket L	4,156	1%	9,943	3%	14,741	3%		42%	28%	67%	(10,585)	10,819
	738,441	100%	355,277	100%	466,174	100%		208%	158%	76%	272,267	44,925

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Source: https://www.industrydocuments.ucsf.edu/docs/mtgj0004